

## **REQUEST FOR QUOTE (RFQ) – Section 12**

The purpose of the RFQ is for the supplier to accurately document what can be produced and at what costs to Powers and Sons LLC to allow evaluation of prospective suppliers and to award business. Therefore it is of the utmost importance for the RFQ information to be complete and list all costs.

The Request for Quote Form (RFQ) is color-coded, the green fields are information that we normally will supply to you, the yellow fields require input if applicable. Suppliers may attach their own forms or additional documentation however; specific information is to be filled out on our form.

When asking for information about RFQ refer to by RFQ number and Part number, which is the first field on the form.

Should you be unable to respond by the due date, request an extension either by telephone or E-Mail.

Read and understand all the conditions listed on the RFQ as these may affect your costs.

For consignment processes, scrap will not exceed 2%, unless negotiated. This includes machining, forming, bending, etc.

Outside processors shall not exceed 0.5%. This includes heat treat, plating, coating, etc.

For rubber or plastic injection molding parts note the number of cavities your tooling quote covers.

At the bottom of the form the appropriate design engineer is listed for you to contact if you have questions regarding the blueprint or design of the product.

We are interested in any addition thoughts you may have in design, process, lot size, materials that would result in a better product and or increased cost advantage.

Be sure any surcharging processes are defined. Be sure the price of material, net weight, gross weight and or currencies are included if applicable.

# Example

	DATE		DATE REQUIRED	
	PART NUMBER		REVISION LEVEL	<b>DISTRIBUTION</b>
			DESCRIPTION	D LINK
	ANNUAL USAGE		ANNUAL USAGE	
	LOT SIZE TO QUOTE		LOT SIZE TO QUOTE	S RITTER
	PART COST		PART COST	B OBERLIN
	CURRENT STEEL SURCHARGE		CURRENT STEEL SURCHARGE	C FINK
\$0.0000	PART COST PLUS SURCHARGE	\$0.0000	PART COST PLUS SURCHARGE	G MESSENGER
	PART LEAD TIME IN WEEKS		PART LEAD TIME IN WEEKS	R NORTH
	PRODUCTION TOOLING COST		LEAD TIME WEEKS	
	PROTOTYPE TOOLING COST		LEAD TIME WEEKS	P FISCHER
	PROTOTYPE PARTS REQUIRED		COST	J RAVER
			LEAD TIME WEEKS	B ZOOK
	PROTOTYPE PARTS REQUIRED		COST	S MILLER
			LEAD TIME WEEKS	
TOOLING DESCRIPTION:				
	TOOLING CAPACITY - PARTS PER SHIFT		ESTIMATED TOOLING LIFE	
	FOB LOCATION		MATERIAL TYPE QUOTED	
ADDITIONAL INFORMATION:				
	PROGRAM NAME		START DATE	
	PROGRAM LIFE		MODEL YEAR	
	ESTIMATED PPAP DATE FOR OUR CUSTOMER			
SUPPLIER EXCEPTIONS IF REQUIRED:				
	GAUGING COSTS IF REQUIRED		CURRENCY QUOTE TIED TO	
	MATERIAL COST USED IF APPLICABLE		EXCHANGE RATE USED	
	SUR CHARGE PER LB IF NOT		GROSS WEIGHT OF PART	
	INCLUDED IN ABOVE MATERIAL COST		NET WEIGHT OF PART	
COMPANY				
SIGNATURE				
<p> <b>SUCCESSFUL BIDDER WILL BE REQUIRED TO PROVIDE DETAILED COSTING INFORMATION</b>  <b>TOOLING IS PAID FOR WHEN WE PPAP TO OUR CUSTOMER</b>  <b>RETURN QUOTE TO : <a href="mailto:DRAUB@POWERSANDSONSLLC.COM">DRAUB@POWERSANDSONSLLC.COM</a> OR FAX 419-485-5490</b>  <b>ALL QUOTES MUST INCLUDE ANY EXPENSES RELATED TO COMPLYING WITH THE SUPPLIER</b>  <b>INFORMATION MANUAL LOCATED AT <a href="http://supplier.powersandsonslc.com/">http://supplier.powersandsonslc.com/</a></b>  <b>ALL QUOTES MUST INCLUDE COST OF PPAP IN PART COST</b>  <b>ELECTRONIC PRINT WILL BE PROVIDED WITH QUOTE, HARD COPY MAY SUBSTITUTED</b>  <b>PRINTS MAY CONTAIN CHARACTERISTICS THAT REQUIRE STATISTICAL CONTROL</b>  <b>PROCESS FLOW, FMEA, CONTROL PLAN REQUESTED 45 DAYS IN ADVANCE OF PPAP FOR</b>  <b>APQP REVIEW</b>  <b>PACKAGING COSTS SHOULD BE INCLUDED IN PART COST</b>  <b>QUOTE ALL PRICING IN U.S. DOLLARS</b> </p>				
<p> <b>DESIGN INQUIRIES SHOULD BE DIRECTED TO THE FOLLOWING:</b>  <b>SCOTT RITTER 419-485-3151 EXT 106 <a href="mailto:SRITTER@POWERSANDSONSLLC.COM">SRITTER@POWERSANDSONSLLC.COM</a></b>  <b>BROOK OBERLIN 419-485-3151 EXT 126 <a href="mailto:BOBERLIN@POWERSANDSONSLLC.COM">BOBERLIN@POWERSANDSONSLLC.COM</a></b>  <b>PAT FISCHER 419-485-3151 EXT 124 <a href="mailto:PFISCHER@POWERSANDSONSLLC.COM">PFISCHER@POWERSANDSONSLLC.COM</a></b>  <b>CHRIS FINK 419-485-3151 EXT 121 <a href="mailto:CFINK@POWERSANDSONSLLC.COM">CFINK@POWERSANDSONSLLC.COM</a></b>  <b>JESSE RAVER 734-354-6575 EXT 205 <a href="mailto:JRAVER@POWERSANDSONSLLC.COM">JRAVER@POWERSANDSONSLLC.COM</a></b>  <b>GENE MESSENGER 734-748-5601 <a href="mailto:GMESSENGER@POWERSANDSONSLLC.COM">GMESSENGER@POWERSANDSONSLLC.COM</a></b>  <b>BRAD ZOOK 419-485-3151 EXT 134 <a href="mailto:BZOOK@POWERSANDSONSLLC.COM">BZOOK@POWERSANDSONSLLC.COM</a></b>  <b>DOUG LINK 419-485-3151 EXT 109 <a href="mailto:DLINK@POWERSANDSONSLLC.COM">DLINK@POWERSANDSONSLLC.COM</a></b>  <b>SAWYER MILLER 419-485-3151 EXT 122 <a href="mailto:SMILLER@POWERSANDSONSLLC.COM">SMILLER@POWERSANDSONSLLC.COM</a></b> </p>				